

WASHINGTON COUNTY SUMMARY – 2008

	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT
OUTPUT	\$42,624,491	\$3,168,393	\$7,411,542	1.2482	\$53,204,426
LABOR INCOME	\$19,646,590	\$980,842	\$1,944,112	1.1489	\$22,571,544
EMPLOYMENT	741	42	90	1.1777	872
TOTAL IMPACT OF HEALTH CARE INDUSTRY — LOCAL RETAIL SALES					\$7,177,031
MEDICAID EXPENDITURES					\$29,096,427
NUMBER OF MEDICAID ELIGIBLE					4,371
FEDERAL TRANSFER PAYMENTS					\$111,666,000

- In 2008 it is estimated that Washington County's health care industries produced over \$42 million in direct output revenue and contributed an additional \$11 million (indirect and induced) in health care goods and services for a total dollar output value that can be attributed to health care industries of \$53 million. The Output multiplier (1.2482) shows that for every \$1 in revenue produced by health care industries and additional \$0.24 was generated in the county's economy.
- Health care industries paid in wages and benefits to its employees over \$19 million (direct) and contributed an additional \$3 million (indirect and induced) for a total labor income that can be attributed to health care industries of \$22 million. The Labor Income multiplier (1.1489) shows that for every \$1 paid in wages/benefits paid to health care industry employees produced an additional \$0.14 in other wages/benefits throughout the county.
- In 2008 health care industries employed an estimated 741 (direct) and generated an additional 132 (indirect and induced) full/part time workers for a total work force that can be attributed to health care industries of 872. The Employment multiplier (1.1777) shows that for every 1 worker employed in the health care industry, an additional 0.17 workers are employed in the county's work force.
- In 2008, county total personal income and gross retail sales data show that approximately 31% of personal income generated was spent in local retail stores. Using this retail sales capture ratio of 31% it is estimated that the \$22 million paid to health care and support employees generated over \$7 million in local retail sales. Not all retail sales are taxed by the state or local governments. However, one can assume that much of the \$7 million generated by retail sales would be subject to both state and county taxes – generating additional revenue.

WASHINGTON 2008

Population	12,946
Area Sq. Miles	348
Persons per square mile	37
Number Employed	4,930
Unemployment Rate	7.9%
# of Industries	107
# of Households	5,435
Per Capita Income	\$26,175
Median Household Income	\$34,027
Total Personal Income	\$338,857,900
Gross County Retail Sales	\$107,746,000
Local Retail Sales Capture Ratio	31.80%
Federal Medical Transfer Payments	\$111,666,000
Number of Medicaid Eligibles	4,371
Medicaid Expenditures	\$29,096,427

HEALTH SECTOR	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT	ESTIMATED RETAIL SALES GENERATED
Pharmacies, Health and Personal Care Stores						
Output	\$2,064,632	\$123,525	\$339,801	1.2244	\$2,527,958	
Labor Income	\$950,109	\$39,618	\$93,203	1.1398	\$1,082,929	\$344,337
Employment	27	1	4	1.2082	32	
Home Health Care Services						
Output	\$4,642,870	\$192,275	\$910,778	1.2376	\$5,745,923	
Labor Income	\$2,331,265	\$56,246	\$225,275	1.1208	\$2,612,786	\$830,783
Employment	193	2	11	1.0700	206	
Physicians, Dentists, other Health Professionals						
Output	\$7,967,108	\$639,982	\$1,434,056	1.2603	\$10,041,145	
Labor Income	\$3,594,415	\$189,494	\$356,997	1.1520	\$4,140,906	\$1,316,676
Employment	120	9	17	1.2180	146	
Ambulatory and Outpatient Health Care Services						
Output	\$5,667,284	\$554,640	\$693,443	1.2202	\$6,915,367	
Labor Income	\$1,683,401	\$167,079	\$174,560	1.2029	\$2,025,040	\$643,898
Employment	90	8	8	1.1798	106	
Hospitals						
Output	\$14,791,054	\$1,353,500	\$2,195,377	1.2399	\$18,339,931	
Labor Income	\$5,806,741	\$433,073	\$587,915	1.1758	\$6,827,729	\$2,171,000
Employment	121	17	27	1.3621	165	
Nursing and Residential Care Facilities						
Output	\$7,491,543	\$304,471	\$1,838,088	1.2860	\$9,634,102	
Labor Income	\$5,280,659	\$95,332	\$506,162	1.1139	\$5,882,152	\$1,870,337
Employment	190	4	22	1.1387	217	
TOTAL						
Output	\$42,624,491	\$3,168,393	\$7,411,542	1.2482	\$53,204,426	
Labor Income	\$19,646,590	\$980,842	\$1,944,112	1.1489	\$22,571,544	\$7,177,031
Employment	741	42	90	1.1777	872	